



Coalition to Protect the Rights of New York's Dually Eligible

**Creating an Integrated Appeals
Process for fully integrated dual
advantage (FIDA) Health Plans**

March 27, 2013

Overview

- What is meant by integrated appeals for Medicare and Medicaid benefits?
 - Medicare, Medicaid, and Medicare Part D appeals
 - The Massachusetts model
- Promising practices and concerns for New York State and FIDA
- Integration questions from the Medicare and Medicaid Coordination Office

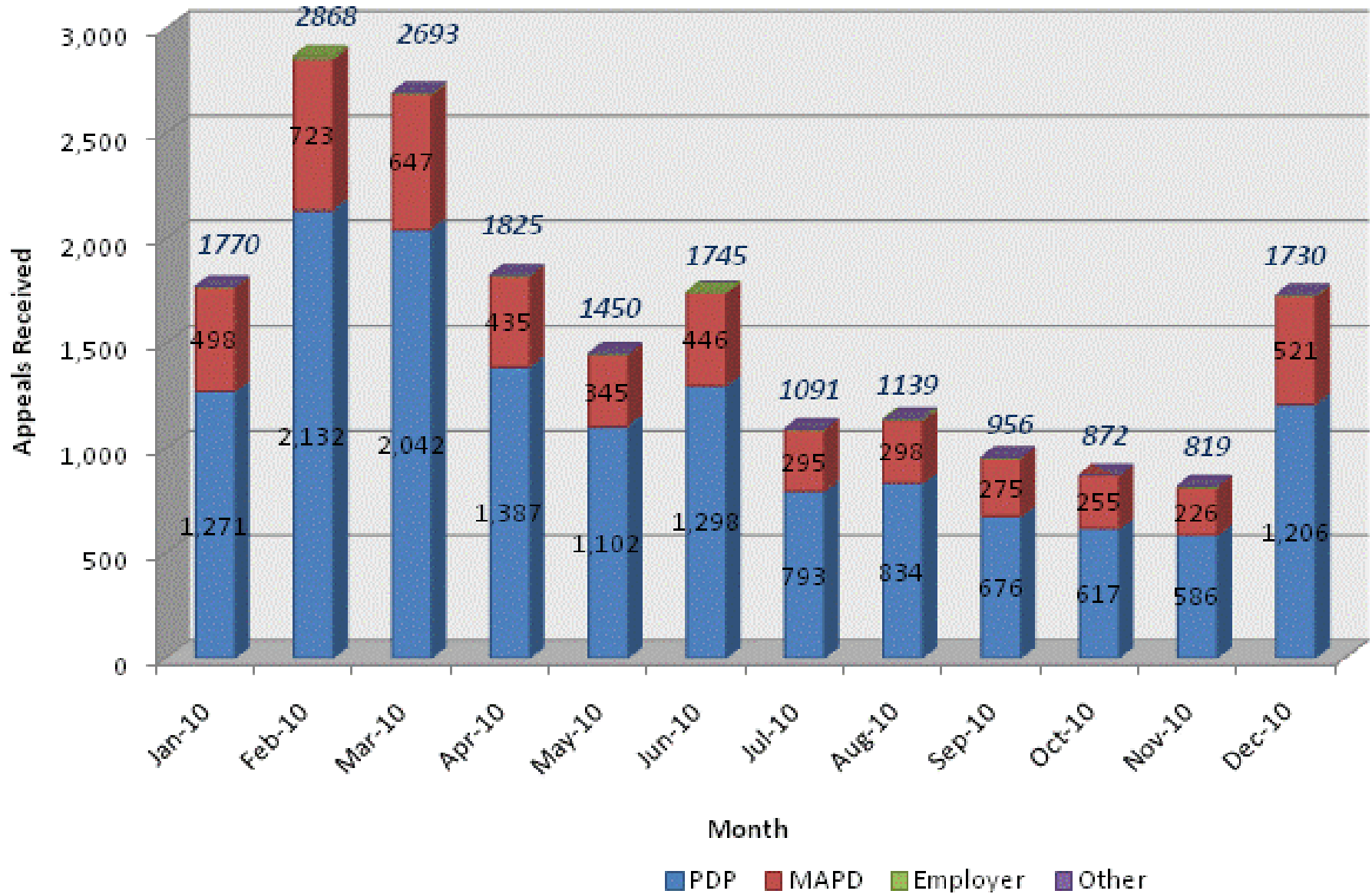
Medicare appeals

- Program Advantages
 - Auto-forwarding plan denials to an independent decision maker
 - Physician controls expedited appeals requests
 - 24 hour expedited plan review for Part D coverage determinations
 - Original Medicare circle and sign appeal
 - Independent reviewer, MAXIMUS, collects necessary medical data for the appeal
 - Expedited hospital discharge appeal

Medicare appeals

- Needed improvements
 - Three ladders: Original Medicare, Medicare Advantage, Medicare Part D
 - Medicare denials at the pharmacy counter are not true denials
 - No aid continuing for any benefits or services
 - Difficult to have an in-person Administrative Law Judge (ALJ) hearing
 - Plan overturn rates

Part D Appeal Volume



Source: MAXIMUS Federal Services Data Available on www.cms.gov

Overturns by the Independent Review Entity in Medicare Part D

- Drug utilization management tool dispute 69%
- Out-of-network pharmacy coverage 56%
- Off-formulary exception request 59%
- Tiering exception request 40%
- Cost-sharing dispute 26%
- Non-Part D drug 24%

Source: MAXIMUS Federal Services data available at www.cms.gov

2010 -- Note by IRE 3 levels
internal appeal so errors should
have been corrected. Include
duals?

Medicaid managed care appeals

Denial

- Notice of action denying the appeal or reducing services

Plan

- Internal plan appeal
- The appeal must be decided within 30 days

ALJ

- A beneficiary may then proceed to an ALJ fair hearing
- In fee-for-service Medicaid a beneficiary may proceed immediately to a fair hearing following a notice of action

Medicaid appeals

- Program advantages
 - Aid continuing through the appeals
 - Review rarely extends beyond the ALJ level
 - In fee-for-service the first review is with an independent government decision maker
 - Greater due process protections

Medicaid appeals

- Needed improvements
 - The process can be lengthy
 - No physician control rule on an expedited review request
 - If the beneficiary accesses aid continuing and loses the appeal, the plan can recover the cost of aid continuing

Integrated appeal options

Choose
one
program
structure

Follow the **Medicare** appeals system for all health care services
Follow the **Medicaid** appeals system for all health care services

Use both
or neither
program
structure

Follow the **Medicare** appeals for Medicare services and **Medicaid** appeals for Medicaid services

Create a **new appeals system** borrowing from both programs

The Massachusetts model

- Massachusetts first dual demonstration MOU released
 - Limited integration
 - Part D stands alone
 - First level of appeal is to the plan for Medicare and Medicaid services
 - Can appeal multiple pathways of appeals
 - Most beneficiary friendly controls
 - Not clear what happens at the higher levels of appeal

A Pathway to integration

Denial

- Receive **denial** or reduction in coverage from the FIDA plan
- The beneficiary has 60 days to file an appeal

Plan

- The **FIDA plan** receives the appeal, 72 hours to process the appeal
- If the beneficiary loses the plan review 60 days to appeal

ALJ

- The **FIDA Administrative Law Judge (ALJ)** has 90 days to decide the appeal
- Medicaid Article 78 proceeding or Medicare Appeals Council

Cornerstones for integration

- Aid continuing to beneficiaries pending an appeal for all Medicaid services and some Medicare services
- Access to an ombudsman, which can provide assistance and counsel to beneficiaries pursuing an appeal
- FIDA plan responsibility to collect materials and medical records necessary to make an appeals decision

Some questions for New York

- 1) Would hospital appeals mirror Medicare's expedited hospital appeal process?
- 2) Should the ALJ timeframe be less than 90 days?
- 3) Can this process include Part D appeals? Will a denial at the pharmacy count as a formal denial?
- 4) Does a denial from the plan automatically get forwarded to an ALJ?
- 5) How robust would the plan-level appeal be? What should the time frame be if the plan level appeal was more robust?

Questions from the Medicare Medicaid Coordination Office

- What medical necessity standards are used to determine appeals in an integrated process?
- Should the first level of appeal be to the health plan?
- Should the second level of appeal be an independent contractor, like MAXIMUS, or an administrative law judge?
- Who pays for the cost of aid continuing during the plan appeal?